



What is the state of evidence on the impacts of cash transfers on poverty, as compared to remittances?

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Abstract

Using a rigorous, evidence-focused review method, this literature review found 11 relevant studies that directly compare the impacts of cash transfers and remittances on a range of indicators of poverty at the household level. The evidence base is small and highly context-specific. External and internal validity of most studies are limited, so the conclusions that can be drawn from this review are tentative. In the majority of studies both cash transfers and remittances are shown to have positive impacts on reducing poverty. Overall, remittances seem to have stronger poverty reducing impacts. There are a number of factors that seem to explain why remittances have a greater effect. In the studies reviewed here, remittances appear to reach both a greater share of the overall population, than cash transfers, and more poor households. Furthermore, remittances were higher in value in the majority of studies reviewed. Finally, two studies show that remittances are put towards different uses. Further high-quality research is needed on all factors.

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1 Introduction

This paper reviews the state of evidence on the comparative impact of remittances and cash transfers on a broad range of household-level indicators of wellbeing in low and middle income countries. Cash transfers in this review are defined as *public* transfers. Cash transfers may be universal (covering an entire population group) or targeted (e.g. at poor households or specific demographic groups, for instance households with children). They can be contributory, requiring past contributions of the recipient, as in the case of pensions, or non-contributory. Remittances are informal cash or in-kind *private* transfers sent by migrants to family and friends. This review only considers cash remittances.

In the past decade we have seen growth of both remittance flows and cash transfer coverage in low-income countries. The total amount of cross-country remittances received by low-income countries increased fivefold from US \$81.3 billion in 2000 (World Bank, 2010) to an estimated US \$401 billion in 2012 (World Bank, 2013). Globally, remittances represent 2% of GDP, almost 6% of GDP for low-income countries (Sirkeci et al., 2012), and up to 48%, for example in Tajikistan (World Bank, 2013). Cash transfers have become an increasingly popular instrument in low-income countries. In 2011, cash transfer programmes were estimated to cover between 750 million and one billion people in low-income countries (DFID, 2011.).

Cash transfers and remittances are both monetary transfers received by individuals or households. It is often assumed that receiving a public cash transfer is the same thing as receiving a private transfer - that is remittances (Maitra and Ray, 2002). The existing literature – with remittances and cash transfers treated separately – shows that both have positive effects on poverty reduction. Money is money, so can we safely conclude that a dollar of cash transfer received by the household has the same poverty reducing impact as a dollar of remittances? There are a number of a-priori reasons why one might expect that this is *not* the case.

First of all, remittances and cash transfers may reach different socio-economic groups in the population. While cash transfers tend to be targeted at the most vulnerable, the migration literature shows that migrants (and hence remittance recipients) often do not belong to the poorest population groups owing to the substantial costs of migration (De Haas, 2005; Skeldon, 2008; Sorensen et al., 2002; Stark and Taylor, 1991). Second, transfers may be received by different family members (e.g. cash transfers are often paid to women, whereas remittances are received by both men and women, depending on who the migrant is), and the literature shows that which household member receives a transfer potentially has strong impacts on household outcomes (Duflo and Udry, 2004). Third, transfers may have explicit or implicit conditions attached, for example some of the cash transfers reviewed here are conditional on school attendance and making visits to preventive health care providers. Conditional cash transfers may have different outcomes than unconditional ones, though the literature is still divided on this (Fiszbein, Schady and Ferreira, 2009). Fourth, public transfers and remittances may be spent differently, for instance cash transfers tend to be spent on consumption (DFID, 2011) and to a lesser degree on investment. Remittances, on the other hand,

tend to be associated more with investment, e.g. on human capital, assets or housing (e.g. Adams, 2005; Yang, 2008).

While two separate strands of literature have looked at how either public transfers or remittances have been spent, generating the theories in the previous paragraph, few studies have compared them directly. Using a rigorous, evidence-focused literature review approach, this article reviews all studies that consider the question: ‘Do remittances and cash transfers have different impacts on poverty and vulnerability of households?. Notwithstanding the evidence suggesting different *intra*-household distributions for different types of transfers (e.g. Slater and Mphale, 2008), we focus on the household as the unit of analysis, as have the studies covered in this review.

This paper starts by describing the methodology of the review and then presents a classification of the studies found. The review of studies highlight a number of methodological concerns and these are discussed in more detail in section 4. Section 5 presents and synthesizes the findings. We then conclude and propose future research questions to be considered.

2 Methodology of the review

This review focuses on empirical studies looking at the comparative impact of remittances and public cash transfers on household poverty or vulnerability in migrant sending areas in low and middle income countries. The review was conducted in November-December 2011 and updated in June 2013 and considered only studies written in English.

The review process drew on the systematic review methodology to ensure breadth in the included literature and rigour in the search process (see Hagen-Zanker and Mallett, 2013 for a detailed discussion of the research methodology). A search protocol was set up and a formal literature search was conducted using predefined search strings to explore six academic databases, ten academic journals and ten websites and search engines. In addition, six experts in the field suggested relevant studies. The search question was ‘Do remittances and cash transfers have different impacts on poverty and vulnerability of households?’ We used a multi-dimensional definition of poverty going beyond monetary measures, for instance we also included studies on health outcomes. We included all publicly provided cash transfers - contributory and non- contributory. We only searched for studies based on primary empirical research and included academic articles, reports and dissertations.

While full-blown systematic reviews often exclude studies on the basis of ‘low quality’ or ‘inappropriate methodology’, we included all studies that fit the search criteria without making judgments on quality. Likewise, rather than carrying out a full assessment of research quality, we have instead focused on comprehensive and informative classification of studies that includes an assessment of the size and consistency of the body of evidence, as well as a general discussion on issues of internal validity in the studies found. Assessment of research quality of individual studies would have been extremely difficult and inherently subjective as methodologies and datasets used vary considerably and information provided in most papers was not sufficient to objectively assess design, implementation and interpretation of the methodology (see Hagen-Zanker and Mallett, 2013 for a further discussion on this). We included both qualitative and quantitative studies in our search protocol, but we found only quantitative studies with varying methodologies, see Section 3 below.

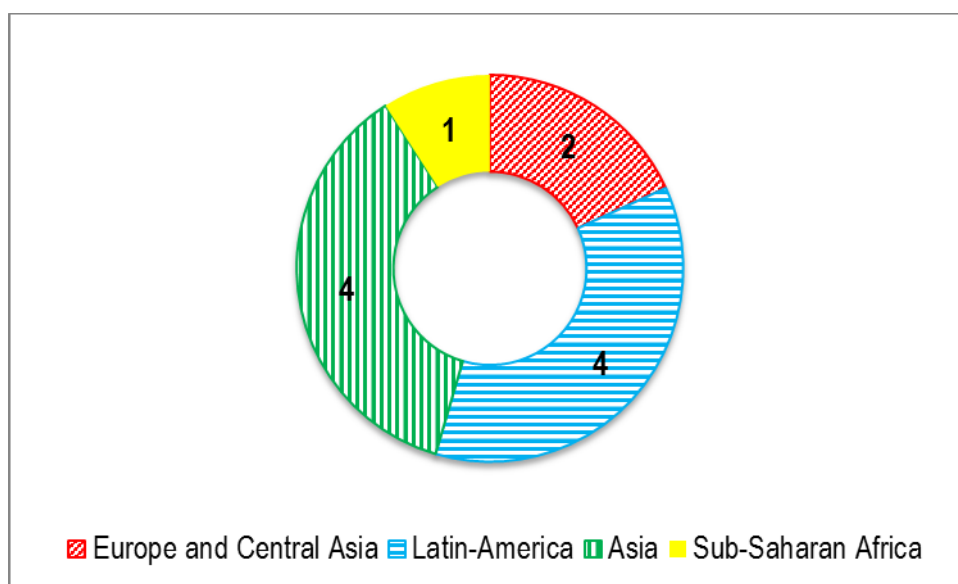
The classification of studies found is presented in the next section.

3 Classification of studies found

We now describe the found studies by comparing the geographical coverage, type of social protection programmes included, methodology and poverty indicators measured. This review found 11 studies that assessed both the impact of cash transfers and remittances on poverty and vulnerability of households.

Figure 1 below shows that geographical coverage of the studies varies considerably. There are more studies on the Asian and Latin-American regions, but they cover a limited number of countries (e.g. two of four studies on Latin-America look at Nicaragua and three of four studies on Asia consider Vietnam).

Figure 1: Number of studies by region



The studies are highly diverse in all aspects:

- There are four studies on Latin-American countries (two of which on Nicaragua, one on Peru and one on Guatemala), three on Vietnam, one on Pakistan, one on South Africa, one on Armenia and one study on Slovenia, Poland, the Czech Republic and Hungary.
- The two Nicaraguan studies look at conditional cash transfers; all other studies consider unconditional transfers.
- The outcome variables used in the studies are quite diverse, ranging from health care utilisation to loan requests, with seven studies looking at poverty incidence.

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- Analytical methods range from straightforward ex-post assessment of income less the transfer (with clear limitations, see Section 4 below) to difference-in-difference or regression analysis.

Table 1 below presents key information on the studies, including country focus, research method and design, social protection programme evaluated and outcome indicator used.

Table 1: Summary of studies found

Author	Country and data used	Research design and method	Cash transfer case study	Outcome variables
Hernandez, Emilio, Sam, Abdoul, Gonzalez-Vega Claudio, and Chen, Joyce (2012)	Nicaragua <i>RPS panel data, 2000-2005</i>	DID to measure impact of Red de Proteccion Social (RPS) 2LS with IV to measure impact of remittances and RPS	Red de Proteccion Social (CCT)	Loan request
McDade, Zachary (2010)	Nicaragua <i>RPS panel data, 2000-2002</i>	Probit with IV to measure impact of remittances Fixed household effects using panel data	Red de Proteccion Social (CCT)	School enrolment School attendance
Tesliuc, Emil and Lindert, Kathy (2002)	Guatemala	Ex-post assessment with transfers/ remittances added to current income, which is taken as measure of counterfactual income	Non-contributory social protection Contributory social protection	Coverage FGT poverty indices Inequality
World Bank (1999)	Peru <i>ENNIV data, 1997</i>	Ex-post assessment with transfers/ remittances added to current income, which is taken as measure of counterfactual income	Food aid Other public transfers Pensions	Poverty rate
Maitra, Pushkar and Ray, Ranjan (2003)	South Africa <i>South Africa Integrated household survey, 1994</i>	3SLS to consider endogeneity of resource flows and then measure impact on budget shares	Non-contributory pension	Poverty rate Household expenditure patterns
Murrugarra, Edmundo (2002)	Armenia <i>Integrated Living Standard Survey, 1998-1999</i>	Probit with IV to measure impact of remittances	Non-contributory social protection	Health care utilisation
Gianetti, Marilena, Federici, Daniela, and Raitano, Michele (2009)	Slovenia; Poland; Czech Republic; Hungary <i>EU SILC data for 2005</i>	Ex-post assessment with transfers/ remittances added to current income, which is taken as measure of counterfactual income	Non-contributory social protection Contributory social protection	Poverty rate Gini index
Alderman, Harold (1996)	Pakistan <i>12 round panel, 1986-1989</i>	First difference regression	Contributory pension	Marginal propensity to save
Pfau, Wade and Giang, Long	Vietnam	Probit regression	Non-contributory social	Likelihood of elderly

Author	Country and data used	Research design and method	Cash transfer case study	Outcome variables
(2009a)	<i>4 Vietnam Living Standards Measurement Survey (VLSMS) between 1992-2004</i>		protection Contributory social protection	being poor
Pfau, Wade and Giang, Long (2009b)	Vietnam <i>VLSMS for 2004</i>	Logistic regression	Non-contributory pension	Likelihood of elderly being poor
Van den Berg, Marrit and Viet Cuong, Nguyen (2011)	Vietnam <i>VLSMS for 2004 & 2006</i>	Fixed effects regression First estimates impact of social protection on remittances and impact of both transfers on labour, then impact of both transfers on income/ expenditure (ATT)	Non-contributory social protection	FGT poverty indices Inequality

Note: DID stands for Difference-in-Difference; 2LS stands for Two Stage Least Square simultaneous equation model; IV stands for Instrumental Variable technique; 3SLS stands for Three Stage Least Square simultaneous equation model; FGT stands for Foster-Greer-Thorbecke poverty measures; ATT stands for Average Effect on the Treated

The great variation in methodologies, social protection programmes assessed, and outcome indicators considered, means it is impossible to compare the studies and directly assess their relative research quality. Instead we discuss general methodological challenges found across all of the studies in Section 4.

Following DFID (2013), we regard the size of the body (11 studies) of evidence as small. Further, we find the evidence to be highly context specific. With the exception of one cross-country study, the studies focus on one country only and on different time-periods. As already emphasized, the programmes studied range considerably in terms of objectives, target group, implementation and basic design. Hence, it is highly doubtful that any of the studies can claim to have external validity - that is the extent to which the findings of a study can be legitimately transferred from one context to another. As Pritchett and Sandefur (2013) have recently argued:

When non-experimental estimates vary across contexts, any claim for external validity of an experimental result must make the assumption that (a) treatment effects are constant across contexts, while (b) selection processes vary across contexts.

In this case such assumptions would be misplaced and the evidence presented in Section 5 must only be regarded as context specific.

The review of the studies has also thrown up issues of internal validity. These are discussed in the next section.

4 Issues of internal validity

Internal validity concerns itself with the extent to which causal relationships have been convincingly demonstrated. The review of the studies highlighted a number of methodological concerns rendering threats to internal validity.

The first concern involves a possible endogeneity bias. Cash transfers (and perhaps remittances) are often targeted at low-income households. This implies that the allocation of the transfer is non-random: households with a lower income are more likely to receive transfers. At the same time, when a transfer is received by the household (*ceteris paribus*), the household's income goes up. This means there is reverse causality between transfers and income, implying that direct comparisons of those households receiving a transfer and those not receiving one may be biased.

Due to their very nature, remittances are also not randomly assigned. As with cash transfers, there may also be an endogeneity bias when looking at impact of remittances. However, this is probably less of a concern because remittances are often more uniformly distributed throughout the population.

There are a number of methodological solutions to assess impact when there is an endogeneity bias: for one of the social protection programmes discussed - the *Red de Proteccion Social* in Nicaragua - a randomised control trial (RCT) has been conducted, with access to the transfer being randomly assigned amongst the target group. Utilising pre and post transfer panel data, the authors (Hernandez et al., 2012 and McDade, 2010) are able to assess the unbiased impact of the transfer.

A common solution to address endogeneity of public/ private transfers is to employ an instrumental variable approach. An instrumental variable is a variable that is correlated with the endogenous explanatory variable (i.e. measures the likelihood of receiving remittances), but not the outcome variable. This approach is used by three authors (Hernandez et al., 2012, Murrugarra, 2002 and McDade, 2010).

Maitra and Ray (2003) use another approach entirely. Acknowledging the endogeneity of different resource flows, they estimate an endogenous equation system between public transfers, private transfers and other income, before assessing their respective impacts on household expenditure patterns. In doing so, they also address the second of the methodological issues – fungibility.

The second concern is potential fungibility. Fungibility means that when a household receives cash, it can be extremely difficult to assess the impacts on expenditure patterns, as money is fungible, i.e. a unit of cash is equivalent to another unit of money of the same amount. This means that when households tell us they are spending a transfer on education, we do not know if they would have spent the money on education anyway and just free up the money otherwise 'reserved' for education to be spent on something else. Maitra and Ray (2003) resolve this problem by first measuring the impacts of different resource flows on each other, before assessing impacts on expenditure shares.

Third, related to the issue of fungibility is the question of income pooling in the household. Transfers are often received by different household members. Other studies focusing on cash transfers only have shown that it matters who receives a transfer in the household and that households do not always pool their income (e.g. Duflo and Udry, 2004; Slater and Mphale, 2008). Apart from Maitra and Ray (2003) who reject income pooling on the basis of their findings, none of the other studies consider this.

Finally, one needs to consider that the impact of the transfer on poverty at the household level may not be identical to the value of the transfer, as a number of studies implicitly assume (e.g. Gianetti et al., 2009). Apart from the monetary transfer, a transfer may affect overall household income by changing a household's behaviour (e.g. changing their work efforts). As discussed in more detail in Hagen-Zanker et al. (2011), when impact on income is calculated on the basis of ex-post assessment taking current income less the transfer as the counterfactual income, the result may be an over-estimation of the impact, as we will be disregarding income foregone (income the households would have earned if they had not received the transfer). Households may be changing their behaviour both after receipt of a transfer and in anticipation of a transfer. This is especially the case, where cash transfers have conditions attached or public work requirements (see McCord, 2012).

Another relevant example of these behavioural impacts is the question of whether public transfers crowd out remittances. In other words, keeping in mind the fungibility assumption, households that receive a transfer may consequently receive lower or no remittances. Maitra and Ray (2003) find that this is only the case for households below the poverty line in South Africa¹ and Muzzurunga (2002) finds that social assistance crowds out remittances in Armenia. On the other hand, social transfers may also 'crowd in' remittances by facilitating migration (see Hagen-Zanker and Leon, 2013 for a review of studies on the impact of social protection on migration flows). Panel data is useful here, as it allows one to measure ex-ante household income, without having to rely on assumptions (e.g. in Hernandez et al., 2012).

In conclusion, measuring the impact of cash transfers and remittances on poverty is a highly complex undertaking and reliant on high quality data, clever methodological design and careful implementation of econometric methods. While we did not undertake a full assessment of research quality and internal validity of individual studies, it has become apparent that some of the studies lack internal validity. This means that the findings presented in the next section must be interpreted with caution.

¹ The data used by the authors is for the year 1994, before the transfer was targeted at all households below the poverty line.

5 Discussion and synthesis of findings

In this section we discuss the findings of the evidence found and we draw some tentative conclusions on general trends found in the available studies, followed by a discussion of the factors that mediate impact.

Table 2 shows the comparative impacts of remittances and cash transfers on poverty and vulnerability by study. We have used a traffic light design to indicate if the transfer has had a positive or negative impact on household wellbeing, with white indicating no significant impact, yellow indicating a mixed impact and green indicating a positive impact. Figure 2 gives an overview of the general patterns found.

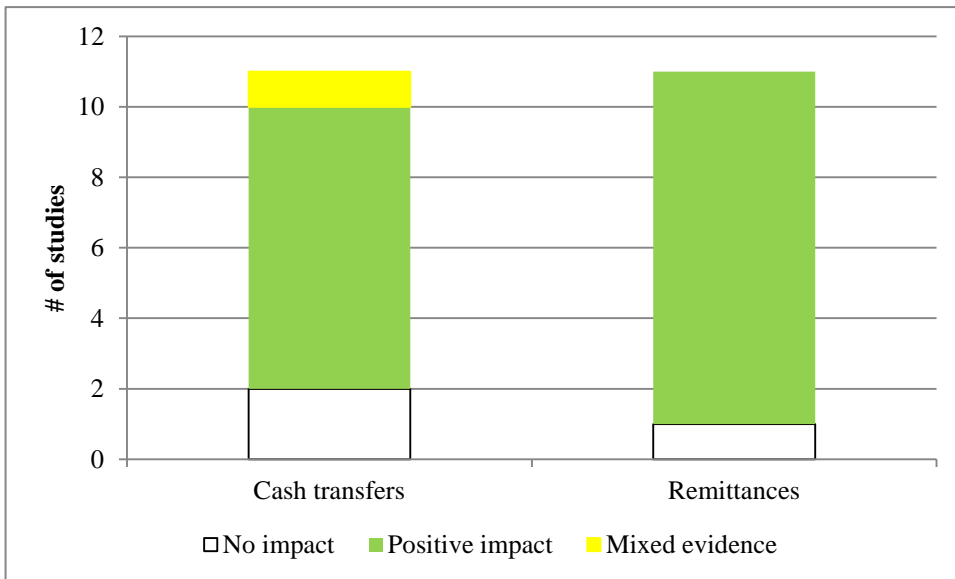
Table 2: Findings from the studies

Author	Country	Impact of cash transfers	Impact of remittances
Hernandez, Emilio, Sam, Abdoul, Gonzalez-Vega Claudio, and Chen, Joyce (2012)	Nicaragua	No impact on loan requests	Increase in loan requests
McDade, Zachary (2010)	Nicaragua	Increase in school enrolment and school attendance	Increase in school enrolment <u>Bigger impact</u>
Tesliuc, Emil and Lindert, Kathy (2002)	Guatemala	Decrease in poverty incidence	Decrease in poverty incidence
World Bank (1999)	Peru	Decrease in poverty incidence	Decrease in poverty incidence <u>Bigger impact</u> , especially domestic transfers
Maitra, Pushkar and Ray, Ranjan (2003)	South Africa	Decrease in poverty incidence	Decrease in poverty incidence <u>Bigger positive impact</u> on household expenditure
Murrugarra, Edmundo (2002)	Armenia	Greater health care utilisation	No impact on health care utilisation
Gianetti, Marilena, Federici, Daniela, and Raitano, Michele (2009)	Slovenia; Poland; Czech Republic; Hungary	Decrease in poverty incidence / inequality <u>Bigger impact</u>	Decrease in poverty incidence / inequality
Alderman, Harold (1996)	Pakistan	Lower current expenditure and health expenditure Higher physical savings and capital savings	Higher current expenditure and health expenditure Higher physical savings and capital savings <u>Bigger impact</u>

Author	Country	Impact of cash transfers	Impact of remittances
Pfau, Wade and Giang, Long (2009a)	Vietnam	No impact on poverty incidence at official poverty rate	Decrease in poverty incidence at official poverty rate (rural only) <u>Bigger impact</u>
Pfau, Wade and Giang, Long (2009b)	Vietnam	Decrease in poverty incidence	Decrease in poverty incidence
Van den Berg, Marrit and Viet Cuong, Nguyen (2011)	Vietnam	Decrease in poverty incidence	Decrease in poverty incidence <u>Bigger impact</u> , especially domestic transfers

Note: White indicates no impact, yellow indicates a mixed impact and green indicates a positive impact

Figure 2: Overview of impacts by type of transfer



As can be clearly seen in Figure 2 and Table 2 above, in the majority of studies both cash transfers and remittances are shown to have positive impacts on a range of indicators of wellbeing. Three studies find no significant impact² for either cash transfers or remittances and the study by Alderman, 1996, shows a negative impact of pensions on current health expenditure.

However, when we look at the magnitude of the impacts we start seeing some differences: in more than half of the studies, remittances are shown to have a bigger impact on poverty reduction than cash transfers (Van den Berg and Viet Cuong, 2011; Maitra and Ray, 2003; McDade, 2010, and Hernandez et al., 2012). Only one study finds that social protection transfers have a greater impact on poverty and inequality reduction than remittances (Gianetti et al., 2009). However, this study

² It should be noted that some studies did not test for significance at all (World Bank, 2009 and Gianetti et al., 2009). The findings of these studies are considered to be significant here for the sake of broadening the evidence base.

refers to four countries, Slovenia, Poland, the Czech Republic and Hungary, with well-established social protection systems³.

Digging deeper into the details of the design and implementation of the cash transfers and the country-specific remittances trends, some factors that explain impacts are beginning to emerge. These are:

- **Targeting of the transfer:** it is obvious that those transfers that are targeted to the poorest will have the greatest impacts on poverty reduction. Counter-intuitively, and contradicting much of the migration literature, a number of studies in this review suggest that the extremely poor or vulnerable are more likely to receive remittances than social protection (Tesliuc and Lindert, 2002; World Bank, 1999; Van den Berg and Viet Cuong, 2009). Further, as Tesliuc and Lindert (2002) highlight, some social protection transfers may be regressive, for instance contributory transfers. Likewise programmes targeted at specific social-categorical groups, for example the elderly, often do not target the poorest or most vulnerable within a population – intentionally or unintentionally (see Slater and Farrington, 2009). This should not be seen as evidence that social transfers are ineffective: cash transfers may not always have an income poverty-reduction objective.
- **Coverage:** the greater the share of poor and vulnerable households covered, the greater the impact on poverty reduction. Coverage of social protection in low-income countries is notoriously low and this is also the case in the reviewed studies: many of the cash transfers in this review have extremely low coverage (e.g. World Bank, 1999 on Peru, Van den Berg and Viet Cuong, 2011 and Pfau and Long, 2009 on Vietnam; Tesliuc and Lindert, 2002 on Guatemala). In the South Africa data analysed by Maitra and Ray (2003) a greater share of poor households receive remittances than those receiving social protection transfers, hence explaining why remittances have an overall stronger impact on poverty reduction. On the other hand, in the four Eastern and Central European countries studied by Gianetti et al. (2009) social protection coverage is generally high and social protection has a greater effect on overall poverty reduction.
- **Amount of the transfer:** even though other evidence on cash transfers outside this review shows that even small transfers can have an impact (Samuels and Jones, 2013), generally one can assume that the bigger the transfer, the greater the impact on poverty reduction. In three of the case studies included in this review, remittances are significantly larger than cash transfers (e.g. Hernandez et al., 2012; Tesliuc and Lindert, 2002; Van den Berg and Viet Cuong, 2011; and World Bank, 1999), hence explaining their stronger impact on poverty reduction. The exception is again Gianetti et al. (2009), where social transfer levels are generally quite high (especially considering that most households receive multiple transfers) — though not always higher than remittances — and the impact of social protection transfers is stronger. Also, for Nicaragua, McDade (2010) shows that the average remittance is similar in magnitude to the cash transfer, but that the median of remittances is much lower.

³ Further, as pointed out by Franziska Gassmann, the data refers to 2004/2005, around the time when these countries had just joined the European Union and before migration outflows from these countries started intensifying.

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- **Timing of the transfer:** while the wider literature suggests that transfers should be regular and predictable to reduce poverty and vulnerability (DfID, 2011; Farrington and Slater, 2006, Samuels and Jones, 2013), a small number of studies reviewed here highlight the responsiveness of remittances to shocks. For example Hernandez et al. (2012) claims that the ability to access remittances in case of future shocks is what made them more successful in increasing the financial confidence of remittance recipient households.
 - **Use of the transfer:** it is difficult to measure use of transfers owing to fungibility, however, transfers may be put toward different uses (for example due to explicit or implied conditions). There is some emerging evidence that remittances and cash transfers are not spent in the same way. Maitra et al. (2003) show that remittances lead to a greater expenditure on food and clothing, compared to cash transfers. Finally, Murrugara (2002) shows for Armenia that remittances are used for health shocks, while social protection transfers lead to a general increase in health utilisation.

6 Conclusions

This systematic literature review addressed the research question ‘Do remittances and cash transfers have different impacts on poverty and vulnerability of households?’. Using a rigorous, evidence-focused literature review method, we found 11 relevant studies that directly compared the impacts of cash transfers and remittances.

The studies are highly diverse in terms of geographical coverage, type of cash transfer, outcome variables considered and data sources and analytical methods used. Hence, the evidence base is small and highly context-specific.

While we did not assess the quality of individual or the overall strength of evidence, a detailed discussion of issues of internal validity revealed that this question is extremely challenging methodologically, with many previous studies not yet having fully engaged with these challenges. With these caveats in mind, we can only draw some tentative conclusions.

In the majority of studies both cash transfers and remittances are shown to have positive impacts on households’ wellbeing (with outcome indicators ranging from financial poverty to school enrolment). Overall, remittances seem to have stronger poverty reducing impacts. However, as discussed above, many of the studies are likely to only have limited internal validity and further research needs to be done on the comparative impact of remittances and cash transfers.

There are a number of factors that seem to mediate impact, i.e. explain why impact is limited in some cases. These factors are closely linked to the specific case studies reviewed here and the findings may be entirely different for other contexts. The factors are:

- **Targeting of the transfer:** a number of studies in this review suggest that the extremely poor or vulnerable are more likely to receive remittances than cash transfers.
- **Coverage:** Many of the cash transfer programmes analysed in the studies in this review have low coverage and hence show lower impacts on poverty reduction.
- **Amount of the transfer:** in three of the case studies included in this review, remittances received are significantly higher in value than cash transfers, hence explaining their stronger impact on poverty reduction.
- **Timing of the transfer:** while transfers should be regular and predictable to reduce poverty and vulnerability, a number of studies reviewed here, highlight the responsiveness of remittances to shocks.
- **Use of the transfer:** there is some emerging evidence that remittances and cash transfers are not spent in the same way.

The evidence on these factors is quite limited at present. For example, the question of regularity in general and possible seasonality or the counter-cyclical nature of remittances – and how this affects poverty impact needs to be researched further. Targeting of the transfers is considered in a handful of studies and in many of these only implicitly. It is likely that remittances and cash transfers are targeted at different groups in the population. It is likely that the type of income source matters (e.g. due to implicit or explicit conditions attached) and who receives the transfer influences how the transfer is spent. This also needs to be studied further.

The question of how different transfers are used is methodologically challenging, due to for example fungibility and possible crowding out of transfers, and this has only been adequately tackled in one study (Maitra & Ray, 2003). Further research needs to be done in to this question, in particular i) in which circumstances crowding out of remittances exists and ii) to what extent remittances and cash transfers are fungible.

Given the number of methodological challenges that have been identified in the existing literature, in addition to further high-quality quantitative analysis, there is also a strong role for in-depth qualitative research, none of which has been found as part of this review. This would help to better understand some of the issues at hand, for example intra-household decisions on spending and the issue of implicit conditions or restrictions on how remittances or transfers are spent.

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