Research and Policy in Development

Campaigning Alliances: Pros and Cons

Coalitions and alliances are difficult to form and sustain, and can suffer from unrealistic expectations on how much they will agree. Pros and cons for building such partnerships are given in the table below.

Pros and cons of campaigning alliances

Advantages	Disadvantages
Generates more resources	Distracts from other work
Increases credibility and overall visibility	Generates an uneven workload between
Provides safety in numbers	stronger and weaker members
Broadens support base	Requires compromise
Creates opportunities for new leaders	Causes tensions due to imbalances of power
Creates opportunities for learning	Limits individual organisational visibility
Broadens scope of each member's work	Poses risks to reputation
Contributes to strength of civil society	

Source: New Weave, Ch17

Tips for establishing campaigning coalitions include:

- Be clear about the issue people are coming together to create change on;
- Develop membership criteria and mechanisms for including new members;
- Resolve what the coalition will do and not do;
- Select a steering committee if the group is large;
- Establish a task-force to plan and co-ordinate different activities;
- Assess progress periodically and make changes if needed;
- Develop a code of conduct to ensure mutual respect and responsibility.

