# **CFSC Integrated Model**

# Introduction

The integrated monitoring model of Communication for Social Change (CFSC), at Johns Hopkins University's Center for Communication Programs (JHU CCP) (see: http://www.jhuccp.org/), describes an iterative process where 'community dialogue' and 'collective action' work together to produce social change in a community that improves the health and welfare of all of its members. It builds on several key concepts outlined below.

#### Integrated

It is an integrated model that draws from a broad literature on development communication developed since the early 1960s. In particular, the work of Latin American theorists and communication activists was used for its clarity and rich recommendations for a more people- inclusive, integrated approach of using communication for development. Likewise, theories of group dynamics, conflict resolution, leadership, quality improvement and future search, as well as the network/convergence theory of communication, have been used to develop the model.

#### Relational

For social change, a model of communication is required that is cyclical, relational and leads to an outcome of mutual change rather than one-sided, individual change. In Section 1 of Figueroa et al's (2002) report provides a description of such a model. The model describes a dynamic, iterative process that starts with a 'catalyst/stimulus' that can be external or internal to the community. This catalyst leads to dialogue within the community that when effective, leads to collective action and the resolution of a common problem.

#### Dialogue

The catalyst in the model represents the particular trigger that initiates the community dialogue about a specific issue of concern or interest to the community. This catalyst is a missing piece in most of the literature about development communication, which often assumes that the community spontaneously initiates dialogue and action. The model describes Community Dialogue and Action as a sequential process or series of steps that can take place within the community, some of them simultaneously, and which lead to the solution of a common problem. Section 2 of the report includes a set of key indicators to measure the process of community dialogue and collective action.

# **Outcome indicators**

Seven outcome indicators of social change are proposed:

- Leadership
- Degree and equity of participation

- Information equity
- Collective self-efficacy
- Sense of ownership
- Social cohesion
- Social norms

Taken together, these outcomes determine the capacity for cooperative action in a community. The model also describes a learning process, which increases the community's overall capacity for future collective action, and increases its belief in, and value for, continual improvement.

# **Outcome measurements**

The proposed list of indicators is a work in progress and includes different types of measurements given the range of levels of analysis that can be conducted. Four types of measurements are included:

- Dichotomous (yes/no) measures
- Word scales (Likert-type)
- Numerical scales
- Qualitative assessments

The first three types of measures can be computed to yield proportions and averages.

# Potential users of the integrated model

The introduction to Section 2 also addresses the question of who uses the model for evaluation and for what purposes. We suggest that three different groups can conduct the assessment and evaluation of the process and its outcomes:

- Members of the community who want to know how well their effort has achieved the objectives they set for themselves and would like to share the results with the rest of the community;
- External change agents involved in the process who need to document how well a community has performed to inform governments, funding agencies and the community; and
- Social scientists who want to conduct a systematic analysis of the relationship between the process and its outcomes across a sample of communities, to share with practitioners as well as other scholars.

The distinctions made across the three types of evaluators reflect the difference in goals that each one has, and these differences also determine which indicators are used, the methods for collecting them and how they are reported. For example, at the level of the community the yes/no type of measurement and some proportions may be the recommended and most-appropriate measures, together with some qualitative self-assessments. It is important to emphasise that this type of self-evaluation (by the

community) is central to the participatory development communication. In practice, selfevaluation is often skipped over, especially when projects are initiated by outside agents who hold a limited notion of evaluation or an anti-participatory ideology. The communication for social-change model explicitly incorporates participatory evaluation into the process itself rather than leaving it entirely for others to do at some other time.

# Ongoing record keeping

Section 2 of the report also includes a set of two matrices that can be used to keep a record, by the community, the change agent or anyone interested, of each stage of the Community Dialogue and Action process. Each matrix documents whether the step was undertaken, who participated, whether there was any conflict or disagreement, the way in which it was resolved and the outcome of each step. A suggested analysis of these data is also included in Section 2. The matrices also include a space to document the forces that enable or hinder the social-change process.

# Source

• Figueroa, Maria Elena, D. Lawrence Kincaid, Manju Rani, Gary Lewis (with a foreword by Denise Gray-Felder) (2002) 'Communication for Social Change: An Integrated Model for Measuring the Process and Its Outcomes', *Communication for Social Change Working Paper Series* No. 1, Johns Hopkins University's Center for Communication Programs (JHU CCP)

#### **Further resources**

• Dagron, Alfonso Gumucio (2001) Making Waves: Stories of Participatory Communication for Social Change. New York: Rockefeller Foundation.